



YOU COULD SAVE YOUR COMPANY UP TO 22%.

Spiraling costs and the increasing complexity of today's Pharmacy Benefit Plans have taken a toll on today's businesses. If you're experiencing stress, anxiety, confusion, and feel you have no control over the situation, real relief is now possible.

Pharmacy Benefit Plans are our specialty at BancorpSouth Insurance. Having worked for a major Pharmacy Benefit Manager (PBM) for years, our specialist knows all the industry secrets, pricing schemes, and how they operate — all of which gives us a competitive edge in negotiating pricing and contracts. The bottom line is substantial savings for your company and employees.

Like any good treatment plan, it starts with a thorough and objective examination. Our Plan and Contract Assessment reveals whether your company is getting the most value for its money. We can write a prescription that helps you lower costs, enjoy bigger rebates and discounts, and even reduce medical claims.

Beyond negotiating your contract, we can tell you if switching plans makes sense, in which case our RFP/RFI Services can match a PBM to your strategic goals. Should you decide to switch to a new PBM, our Implementation Support Services will make the transition seamless so there's no interruption of coverage. We'll also provide the best way to communicate plan changes to your employees.

To keep a close watch over costs and make sure the PBM is delivering on negotiated contract pricing, we also recommend our Ongoing Management Services. In addition, our Data Warehouse Services are available to ensure you always have easy access to your claims data in the event you want to conduct an audit.

When shopping for a PBM, you may soon discover that each company has its own therapy class breakout, making it impossible to compare cost — until now. Our Data Analysis Service provides the benchmark to do a side-by-side comparison. Furthermore, our Plan Modeling Service looks at specific changes to each claim over a 12-month period and is able to accurately forecast future costs.

FINALLY, THERE'S AN EASY-TO-SWALLOW CURE.

To ensure correct discounts, fees, and plan features are applied, we also recommend our Monthly Repricing Service. With monthly oversight, there's seldom need for a formal audit, which keeps the partnership between client and PBM on good terms. In addition, we provide Website Service and Resources designed to enable you to have easy access to data, plan details, analytical tools, articles, updates, and more.

Finally, know that you do have options when it comes to improving your pharmacy plan. Even if you're a large, self-insured firm and a PBM already is included in your carrier plan, you can stay or opt out and choose a more cost-efficient one recommended by BancorpSouth.

IT'S TIME TO CALL A LEADING SPECIALIST.

Although there are lots of brokers and consultants who claim they can help, the unfortunate truth is that many lack the resources to solve complex problems. It takes the expertise of a true specialist — the kind you'll find at BancorpSouth Insurance. Call Ginger Campbell today at 800-486-8283 for a free consultation and discover how painless your company's Pharmacy Benefit Plan can be.



BancorpSouth
Insurance Services, Inc.

Pharmacy